



Cellular Nourishment Technology





### **Good Morning!**

Every morning brings new hopes and new desires for a better today!

No matter who we are, we work to build a **brighter tomorrow**.









#### **Thanks & Congratulations!**

Let's start by thanking ourselves!

Everybody wants a better tomorrow **but** 

Most either do nothing about it

Wait for someone else to do something about it!





#### **CONGRATULATIONS!**

YOU have taken action!







# Say HELLO to a company that through its actions, helps people.









Our story begins with the **vision** of our founders:



To help people live a life of economic independence - on their own terms

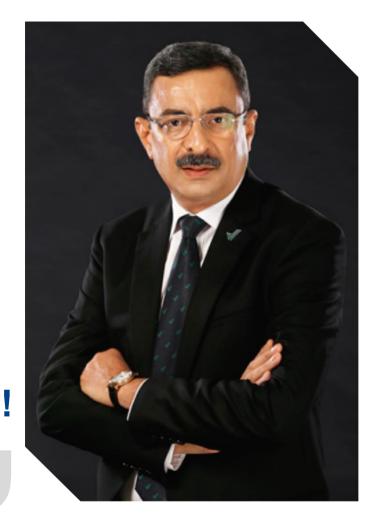




Our MD, **Mr. Bali** set a profound philosophy of a motivated life to overcome fears & failures...

Fortune favours the brave!

Sochnay ki Himmat toh karo!







A dream team of co-founders with the courage and determination to succeed.

They were committed and focused and did not lose sight of their goal.



### **Determination Determines Destiny!**

#### This attitude and hard work has resulted in:

- Turning Vestige into one of the greatest Indian business stories of Modern day India. Atmanirbhar!
- The only Indian direct selling company that has been at the Top
   100 Global Direct Selling Companies for 6 years in a row
- Employment for over 600 people
- Business opportunity for over 3 million distributors





#### **Making our Vision a Reality!**

Through the **power of Vestige**, people have **educated** their children, **built** houses, **bought** property, **looked after** their parents, left behind **regular income** for their families, **travelled** the world and lived their lives on their **own terms**.













### Accolades



India's Best Company of the Year 2017



Best Nutraceutical Company of the Year Award in 2017 & 2018



Global 100 Awards



Great Place to Work



National Best Employer Brand 2021



#### **VESTIGE AMBASSADORS**















RAMESH PUNHANI

**GURSHARAN SINGH** 

**RSRAJAN** 

**DEVDEEP DEB** 

JYOTI & VICKY JAISWAL

SIDHARTH SINGH



**ASHOK GHOSH** 



JATINDRA NAYAK



**DIPAALI & NILESH PATRAWALA** 



**KUMAR KULVIJAY** 



**MISHRA** 





**S P BHARILL** 



**SANYA & PAWAN MALIK** 



HARISH ARORA



Led by our Ambassadors, who demonstrate dynamism, leadership, empathy, courage and sincerity. They are the icons of belief in the **Vestige business** and its **values**.



You are a person who has taken a step towards creating a tomorrow of your choice.

What will help you get what you really aspire?



- Sachin Tendulkar
- Mary Kom

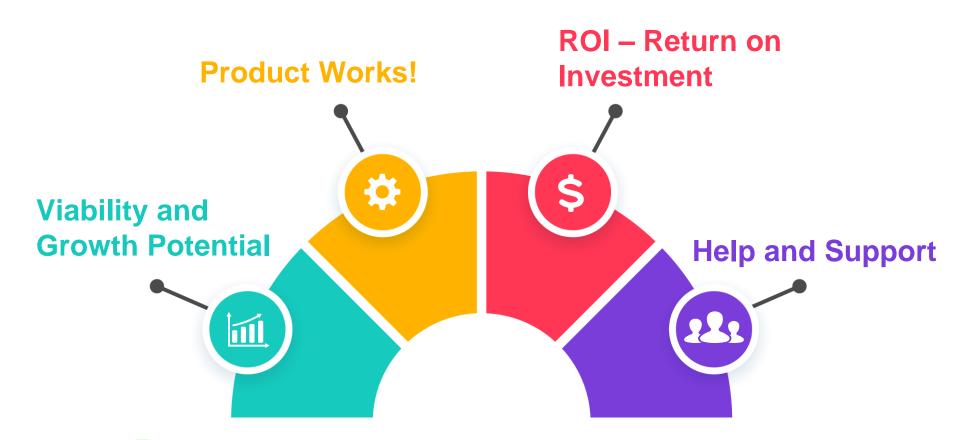
- Facebook
- WhatsApp

Everybody needs a platform!





# 4 Rules for Success





# Rule 1. Viability and Growth Potential





#### Viability & Growth Potential

A fast-growing population, faster growing pollution. Result = Growing lifestyle diseases.

# How did we get here?

- Lifestyle disorders
- Food choices
- Low consumption of fruits & vegetables
- Busy schedules
- Following fad diets



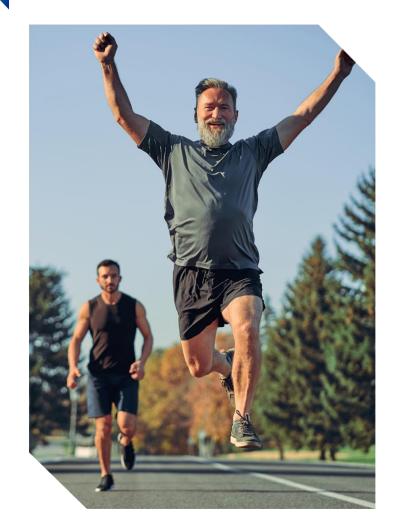






## Shifting towards Wellness

- Population between 15 24
   years want to be fit, live healthy
   and look good.
- Population between 25 64
   years don't want to fall into the
   'disease trap'.







#### People look for products that:

- Solve problems
- Easy and safe to use
- Fulfil daily family needs at affordable cost
- Scientifically-researched and result-oriented
- High-quality
- Choices of product







# Rule 2. Products Works





#### Our Approach to Health & Wellness

# CNT - Cellular Nourishment Technology





# What is Cellular Nourishment Technology?





### Cellular Nourishment Technology?

A holistic approach towards wellness.



By preventing nutritional deficiency using product researched & developed using Cellular Nourishment Technology





## Vestige Brand Architecture

Our products provides a comprehensive set of solutions for **better health**.

Structured to ensure extensive **wellness** coverage!





## Our Categories

- 1 Vestige Prime
- 2 Immunity Boost
- 3 Pro Heart
- Fitness + Diet
- 5 Glycemic Health
- Joints & Bones Health

- 7 Detox & Rejuvenation
- 8 Women's Health
- 9 Ayusante
- 10 Health Food
- 11 Beauty & Personal Care Products
- 12 Air & Water Purifier and many more



















## Immunity Boost

Developed to build immunity, strength and support the general wellness of the body.







## Enhances heart functioning and benefits the overall cardiovascular system.







## Fitness + Diet

Helps to control obesity and keeps away lifestyle diseases.





## Glycemic Health

Supports the processes that are key to production and absorption of insulin and offers a healthier sugar replacement.







## Joints & Bones Health

A range to support bone and joint conditions and help maintain a healthy body.





## Detox & Rejuvenation

Supports the detox process so that toxins are eliminated and the body remains free from impurities.





#### Women's Health

A specialized range to address and enhance the overall wellness of women.





Scientifically formulated for better benefits by establishing efficacy, safety and purity.





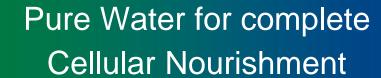
## Health Food







# Water Purifier

















#### **NEW REASONS TO SMILE**













# Personal Care

#### **ASSURING A BEAUTIFUL YOU**









#### NATURAL PERSONAL CARE

#### **MADE WITH KINDNESS**









# WOMEN

**EMPOWERING MODERN WOMEN** 



FOAMING INTIMATE WASH





Sanitary Napkin

Anti-bacterial with Graphene-anion Chip & FIR Technology









Anti-bacterial with Graphene-anion Chip & FIR Technology

VESTIGE

12 Panty Liners













# TRUMAN

POUR HOMME

#### **ESSENCE OF A TRUE MAN**











# MISTRAL

O F M I L A N
BEAUTY DEMANDS A LITTLE
MAGIC EVERY DAY



# Vellino









# SKIN FORMULA In Pursuit of Perfection











ENHANCING EFFICIENCY,
REDUCING ENVIRONMENTAL
IMPACT













#### **How Safe are these Products?**

## Your safety is our utmost priority:











ISO 14001:2015
Certification
for Environmental
Management System

ISO 45001:2018
Certification for
Occupational Health
& Safety
Management System

ISO 50001:2018
Certification
for Energy
Management
System

ISO 27001:2013 Certification for Information Security Management System ISO 22000:2018 Certification for Food Safety Management System

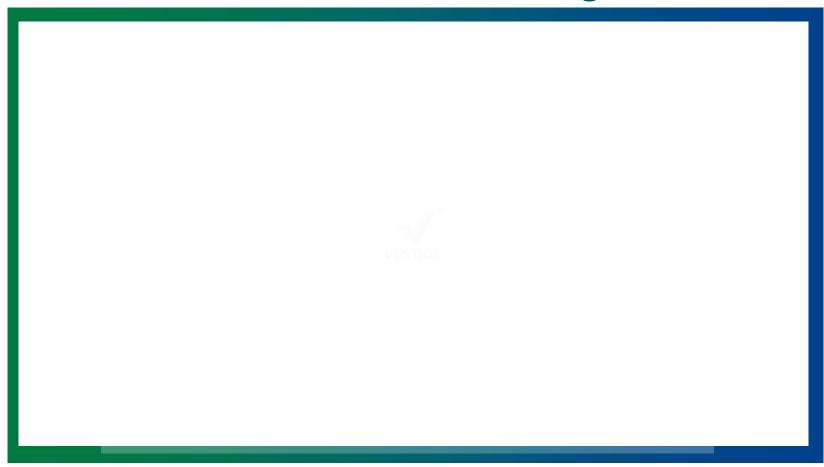
INTERCERT

FSSAI Certification for Food Safety & Standards





### **Our State of Art Manufacturing Facilities**







# Solid Foundation

# Product is the most important pillar of your business.

Solves concerns

Solutions for every day home needs

Solid benefits & proven performance

Affordable cost





# The TWO simple ways

- **01.** Use the product
- **02.** Promote the product









### Want to Know More about Products?



Extensive product training by our Trainers



Online training



Download the digital guides and catalogue





# Rule 3. ROI – Return on Investment How will this benefit you?





### ROI - Substantial Return on Investments

- Wealth comes from scalable business
- Vestige works on the Principle of Scale
- Scale means Unlimited Ways, Unlimited Cities, Unlimited People





### Plan Logic & Simplicity

#### For Consumers & Beginners:

- Savings for buyers
- Consistency Offer for being consistent
- Cumulative Performance Bonus



- Bronze Director Bonus
- Team Building Bonus
- Business Building Bonus



#### For Leadership Developers:

- Leadership Overriding Bonus
- ➤ Lifestyle Bonus:
  - Travel Fund, Car Fund, House Fund
- For Successful Business Leaders:
  - Elite Club Bonus





# My Success Plan



Bronze Director Bonus 4%

Team
Building
Bonus
3%

Performance Bonus 5-11%

> Business Building Bonus 14%

> > 10 Ways of Income

Leadership Overriding Bonus 15%

Travel Fund 3%

**House Fund** 

3%

Car Fund 5%

Elite Club Bonus

2%





### Career Ladder in Vestige



**DUCD** 

16

SP 40 PV



## 1. Savings on Consumption

MRP — Distributor Price = Savings

Rs. 120 — Rs. 100 = Rs. 20





## 2. Accumulative performance bonus

PERFORMANCE BONUS LEVEL	ACCUMUL	% EACH		
	MIN	MAX		
Distributor	1	599	5	
Senior Distributor	600	2,399	8	
Asst. Director	2,400	5,499	10	
<b>Bronze Director</b>	5,500		11	

#### **Example:**

MONTH	PV	ACC PV	%	EARNINGS
1	2,000	2,000	8 %	Rs. 2,880
2	2,000	4,000	10 %	Rs. 3,600
3	2,000	6,000	11 %	Rs, 3,960

#### **Additional Advantage**

SINGLE MONTH	FAST START
282 PV	8 %
4500 PV	Bronze Director





### 3. Bronze Director Bonus - 4%

STATUS	QUALIFYING CONDITIONS	QUALIFIED DIRECTOR LEVEL IN %
		You
Bronze Director	SP: 40 PV : 2001 PV	6

- If you achieve 4,500 PV in a single business month, you qualify as a Fast Start Bronze Director. This entitles you to 11% performance bonus and Bronze Director Bonus.
- You can maintain your Bronze Director Level with 2001 PV like the old plan.
- For first time Bronze Director level, you have to maintain your level without any 11% leg.





### 4. Business Building Bonus – 14%



Status	Director					DIRECTOR LEVEL IN %							
	Groups	Conditions	You	1	2	3	4	5	6	7	8	9	
Silver Director	1	SP 40 PV : 1801 PV	6	5	4								
Gold Director	2	SP 40 PV : 1501 PV	6	5	4	3							
Star Director	3	SP 40 PV : 1001 PV	6	5	4	3	2						
Diamond Director	4	SP 40 PV: 501 PV	6	5	4	3	2	1					
Crown Director	6	SP 40 PV	6	5	4	3	2	1	0.5				
Universal Crown Director	8	SP 40 PV	6	5	4	3	2	1	0.5	0.5			
Double Crown Director	12	SP 40 PV	6	5	4	3	2	1	0.5	0.5	0.5		
Double Universal Crown Director	16	SP 40 PV	6	5	4	3	2	1	0.5	0.5	0.5	0.5	

Vestige allocates 14% of the Company's monthly PV as Business Building Bonus (BBB). This is computed by a "Point Sharing System" based on the Business Building Bonus points earned by the qualifiers.



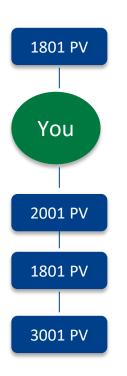
# 5. Team Building Bonus – 3%

STATUS	DIRECTOR	QUALIFYING CONDITIONS	QUALI	QUALIFIED DIRECTOR LEVEL I			
	GROUPS		You	1	2	3	
Bronze Director	-	SP: 40PV: 2600 PV	6				
Silver Director	1	SP : 40PV : 2100 PV	6	5	4		
Gold Director	2	SP : 40PV : 1800 PV	6	5	4	3	





# 6. Leadership Overriding Bonus – 15%



# ROLL UP TO ENSURE INCOME

```
15% of Company's monthly PV

Leadership Bonus = —————— = Point Value

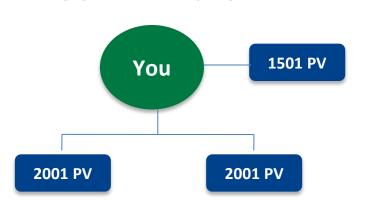
Total No. of LOB Points
```





# 7.Vestige Travel Fund – 3%

#### **GOLD DIRECTOR**



VESTIGE PROVIDES
TRAVEL FUND (TF) TO
GOLD DIRECTOR AND
ABOVE LEVELS.

3% of Company's monthly PV

Travel Fund = 

Total TF Points collected

Total TF Points collected



## **VESTIGE TRAVEL FUND**





Scotland



London



Hong Kong



Tashkent



Macau



Dubai



Switzerland



Malaysia



Amsterdam

## **VESTIGE TRAVEL FUND**









Paris

Bejing

Russia







Bali

Turkey

Australia







Abu Dhabi

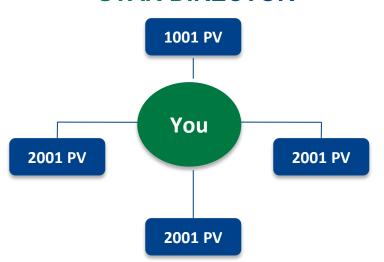
Phuket

Thailand



### 8.Vestige Car Fund – 5%

#### STAR DIRECTOR



# CONTINUOUSLY MAINTAIN FOR 3 MONTHS & QUALIFY FOR LIFE

Car Fund = 5% of Company's monthly PV

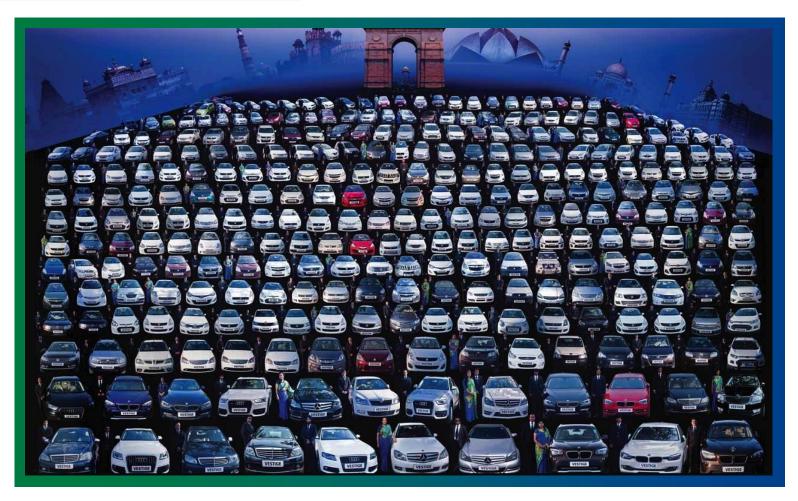
Total CF Points collected = Point Value

\*Rs 80,000 per business month is the maximum you can earn in CF.





# 8. Vestige Car Fund







#### 9.Vestige House Fund – 3%

## CONTINUOUSLY MAINTAIN FOR 3 MONTHS & QUALIFY FOR LIFE

#### **CROWN DIRECTOR**



House Fund = 3% of Company's monthly PV

Total HF Points collected = Point Value

\*Rs 1,00,000 per business month is the maximum you can earn in HF.





# 9. Vestige House Fund







#### 10. Elite Club Bonus – 2%

Vestige provides Elite Club Bonus to distributors who are Universal Crown Directors, Double Crown Director and Double Universal Crown Directors.

Status	Director Groups	Qualifying Conditions	QUALIFIED DIRECTOR LEVEL IN %									
			You	1	2	3	4	5	6	7	8	9
Universal Crown Director	8	SP 40 PV + 4 LOB legs	6	5	4	3	2	1	0.5	0.5		
Double Crown Director	12	SP 40 PV + 6 LOB legs	6	5	4	3	2	1	0.5	0.5	0.5	
Double Universal Crown Director	16	SP 40 PV + 8 LOB legs	6	5	4	3	2	1	0.5	0.5	0.5	0.5



\*Rs 20,00,000 per business month is the maximum you can earn in ECB.



### Recognition & Awards

**Champions' Day** 



**Vestige Award Function (VAF)** 

**Be Gorgeous Day** 

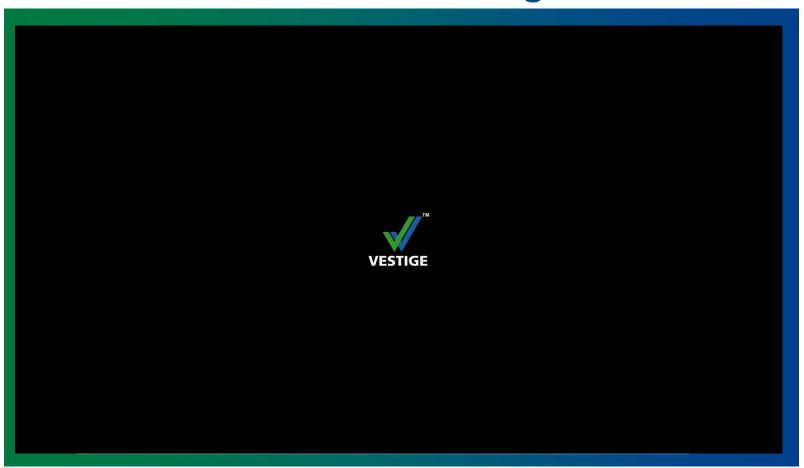
**Foreign Trips** 







#### **Our Rewards and Recognitions**







# Rule 4. Help and Support





#### **Our Founders Believe**

## In Your Success, Lies Our Success...





#### 7 Weapons for Success





# Weapons for Success 1. Products





### 1. Products

- Good marketing works once. Good products work again and again and again.
- Vestige products are needed by everyone.
- Science-based, result-oriented and effective.







# Weapons for Success 2. Marketing Plan





## 2. Marketing Plan

- ✓ Solid and substantial
- ✓ Everyone benefits! Step by step!
- ✓ No effort gets wasted







#### Weapons for Success

### 3. Tools to support your business





#### 3. Tools to support your business

Business is a dynamic activity with 24 x 7 needs

Vestige has you covered 24 x 7 x 365



www.myvestige.com



User friendly App



Dedicated Toll free Helplines



Social Media
Communication
Channels



Need Help? Ask VICTOR 24 x 7

Always, a click or a call away!





#### Use it, don't lose it!

#### **Download the APP!**



Scan the QR Code with your Mobile Camera

#### **Get Connected!**



VestigeMkt



vestige\_official



c/vestigeMedia



vestigemkt





#### Weapons for Success

# 4. Comprehensive Education System





#### 4. Comprehensive Education System

A wide range of training

programs to ensure that you
possess the requisite skills,
knowledge and motivation
that is needed at every step.

Legend
Leader
Builder
Beginner





#### **Vestige Education Advantage**

Created by our
Founders – the most
experienced and
knowledgeable
industry experts





Based on our research and learnings of lakhs of our distributors

Designed to make you grow and succeed at every step. Highly proactive Training Department that keeps creating new content based on emerging needs





Complete portfolio
of trainings –
Product based
Workshops to Self
Development, Skill
Building, Leadership
Development





#### Weapons for Success

# 5. Sponsor and Upline Support System





#### 5. Sponsor and Upline Support System

You are never alone! You have a big team starting today! It's called your Upline Support System.

An experienced and deeply invested team to:



Plan your growth



Support your activities



Provide coaching



Be your guide





# Weapons for Success 6. Extensive Infrastructure





#### 6. Extensive Infrastructure



#### **Digital**

Infrastructure that allows you to operate anytime, anywhere, with no limitations. Our digital infrastructure allows you to transact, pay, communicate, get trained, seek resolution and grow...all from your own home!





#### **Physical**

Vestige has a massive ground infrastructure from R&D facilities to manufacturing plants to warehouses to DLCPs and Express DLCPs for product availability close to you. Offices, Training rooms and events for you to grow your business faster, stronger.





#### Weapons for Success

# 7. Expert Management and Distributor Centric Culture





#### 7. Expert Management



Our Founders and their commitment



What's good for our distributors?



Our Core Values shape our everyday decision-making





### Core Values



Think, practise and behave with **HONESTY** 

Bring **PASSION** to work

Commit to GROWTH

Discover **FREEDOM** & Deliver **HAPPINESS!** 





# Your greatest weapon is YOU!



There is only one person that can take you all the way to the top and there is only one person that can stop you from getting to where you deserve to be.

In both cases, that person is YOU.









#### Ask Yourself...



- Do you believe you deserve a better tomorrow?
- Are you getting closer to it?
- What are you doing about it?
- Who or what do you know that will help you get there?



If you are ready for a **New Tomorrow**,
have the **Courage** and **Determination** to
get yourself going and have the love & heart
to help people

### Good Morning and we Wish You WELLTH!







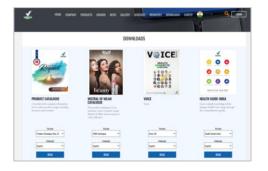
## Before you Go



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### Download the Catalogue



Scan the QR Code with your Mobile Camera



Get your **First Savings** on Consumption



Subscribe for **Vestige Products** 





